

# Autodesk announces agreement to acquire MaintainX



# Safe Harbor Statement

This presentation contains forward-looking statements that involve risks and uncertainties, including statements regarding the potential benefits of the acquisition of MaintainX; statements regarding customers and products, including MaintainX's scalable go-to market growth motion into operations and strong expansion potential across customer segments, geographies, and adjacent use cases; statements regarding our ability to unlock higher-value AI system automations, increase our duration with an asset from years to decades, and meaningfully expand our addressable market; the expected impact of MaintainX on our strategic goals and future financial performance, long-term growth and shareholder value creation; statements about preliminary financial expectations regarding the acquisition of MaintainX including that it is expected to be revenue growth accretive immediately post-close, there is no change to Autodesk's fiscal 2027 or fiscal 2029 non-GAAP operating margin goals, and the expectation that MaintainX will be included in guidance once the acquisition closes; the anticipated timing of the closing of the acquisition of MaintainX; the expected financing of the acquisition as a combination of cash and debt financing; the anticipated funding of the acquisition with a combination of cash on hand and debt financing; statements regarding the strategy to converge data and context across systems and lifecycles including statements regarding benefits to owners, designers, builders, manufacturers and operators, more efficiency and resilience with reduced risk and downtime, and ability to unlock higher value systems automations; statements regarding total addressable market, including the expected design & make TAM and operations TAM; statements regarding Autodesk's strategic focus on operations; and all statements that are not historical facts. There are a significant number of factors that could cause actual results to differ materially from statements made in this presentation, including: the possibility that the conditions to the closing of the acquisition of MaintainX may not be satisfied or waived on the anticipated schedule or at all or that other events may cause the acquisition to not be completed; the potential impact to the business of MaintainX or MaintainX's relationships with its customers, suppliers and employees due to the announcement of the acquisition; our ability to successfully integrate the acquisition and execute on our strategy and plan with respect to AOS; risks related to costs related to the acquisition and an increase in our debt servicing obligations due to acquisition financing; the competitive environment in the industry and competitive responses to the acquisition; unanticipated impact of accounting for acquisitions; general economic conditions; and the risks and uncertainties described in Autodesk's Securities and Exchange Commission reports, including under the heading "Risk Factors" in Autodesk's most recent annual report on Form 10-K and quarterly reports on Form 10-Q. The forward-looking statements contained herein speak only as of the date of this presentation. Except as required by law, Autodesk does not undertake any obligation to update or revise its forward-looking statements to reflect events or circumstances after the date of this presentation.

# Strategic rationale

Converging digital and physical, in manufacturing and construction, across systems and lifecycles

## Autodesk's strategy is to converge data and context across systems and lifecycles

- Benefits owners, designers, builders, manufacturers, and operators
- More efficiency and resilience with reduced risk and downtime
- Convergence unlocks higher value systems automations

## Operations closes the data and context loop across the lifecycle

- Unlocks higher-value system level AI
- Autodesk's duration with assets and systems extends from years to decades
- Meaningfully expands Autodesk's total addressable market

## MaintainX is a leading Computer Maintenance Management System (CMMS), the key system of record and action in the operations lifecycle

- Modern, cloud-native, subscription model, with pre-built integrations for faster, lower cost installments
- Rich operational data (asset history, failures, maintenance patterns)
- Embedded AI-enabled workflows at the worker level (execution + feedback loops)
- Scalable go-to-market growth motion into operations
- Strong expansion potential across customer segments, geographies, and adjacent use cases

# Transaction Overview

## Purchase price

- ~\$3.6 billion, net of cash and debt and subject to customary adjustments

## Financing

- Approximately \$1.6 billion cash on hand, \$2.0 billion additional borrowing
- No change to share buyback program

## Organization structure

- MaintainX will join the Autodesk team reporting to Stephen Hooper, Senior Vice President, Autodesk Operations Solutions

## Expected closing

- During fiscal year 2027
- Subject to regulatory reviews and customary closing conditions

## Preliminary financial expectations

- Expected to be revenue growth accretive immediately post-close
- No change to fiscal 2027 or fiscal 2029 non-GAAP operating margin goals
- To be included in guidance once transaction closes

# Convergence benefits owners, designers, builders, manufacturers, and operators

More efficiency and resilience with reduced risk and downtime

End-to-end  
convergence of  
workflows and data

(Design, Make, Operate)

01

Convergence of  
manufacturing with  
construction

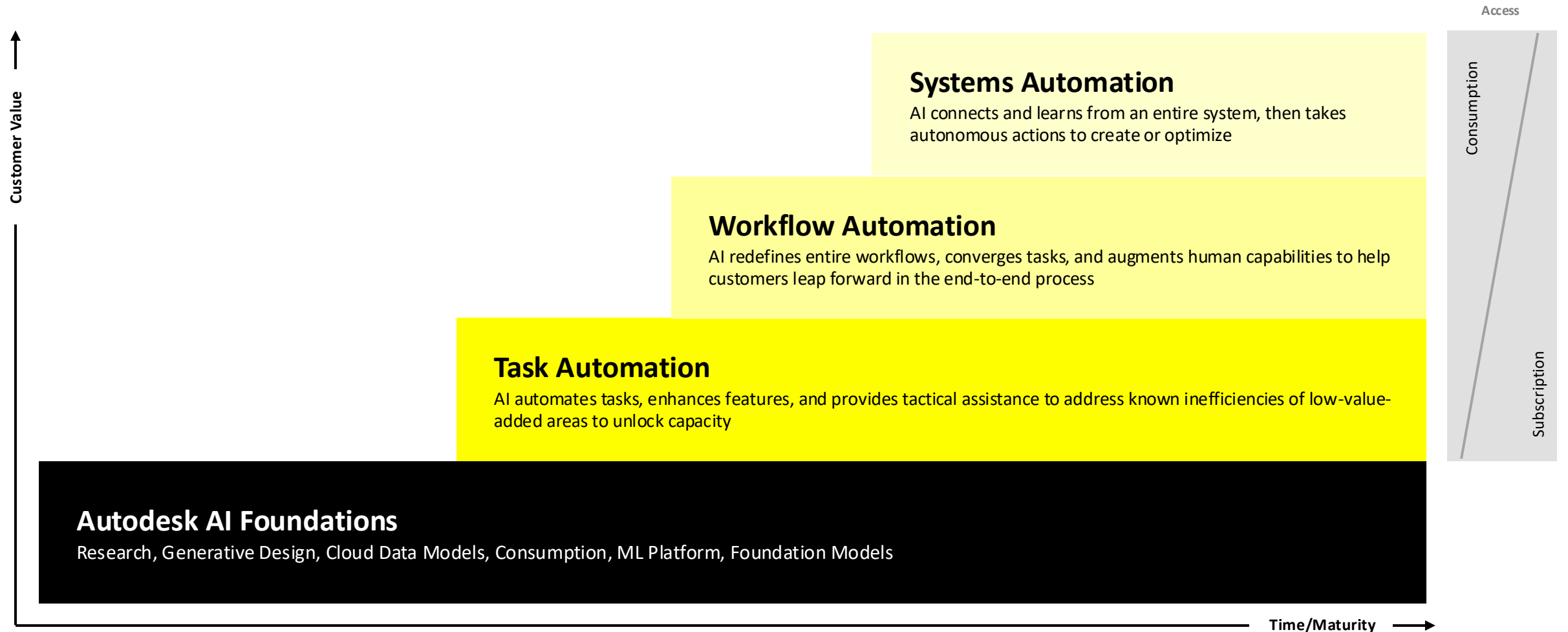
02

Digital converging  
with physical

03

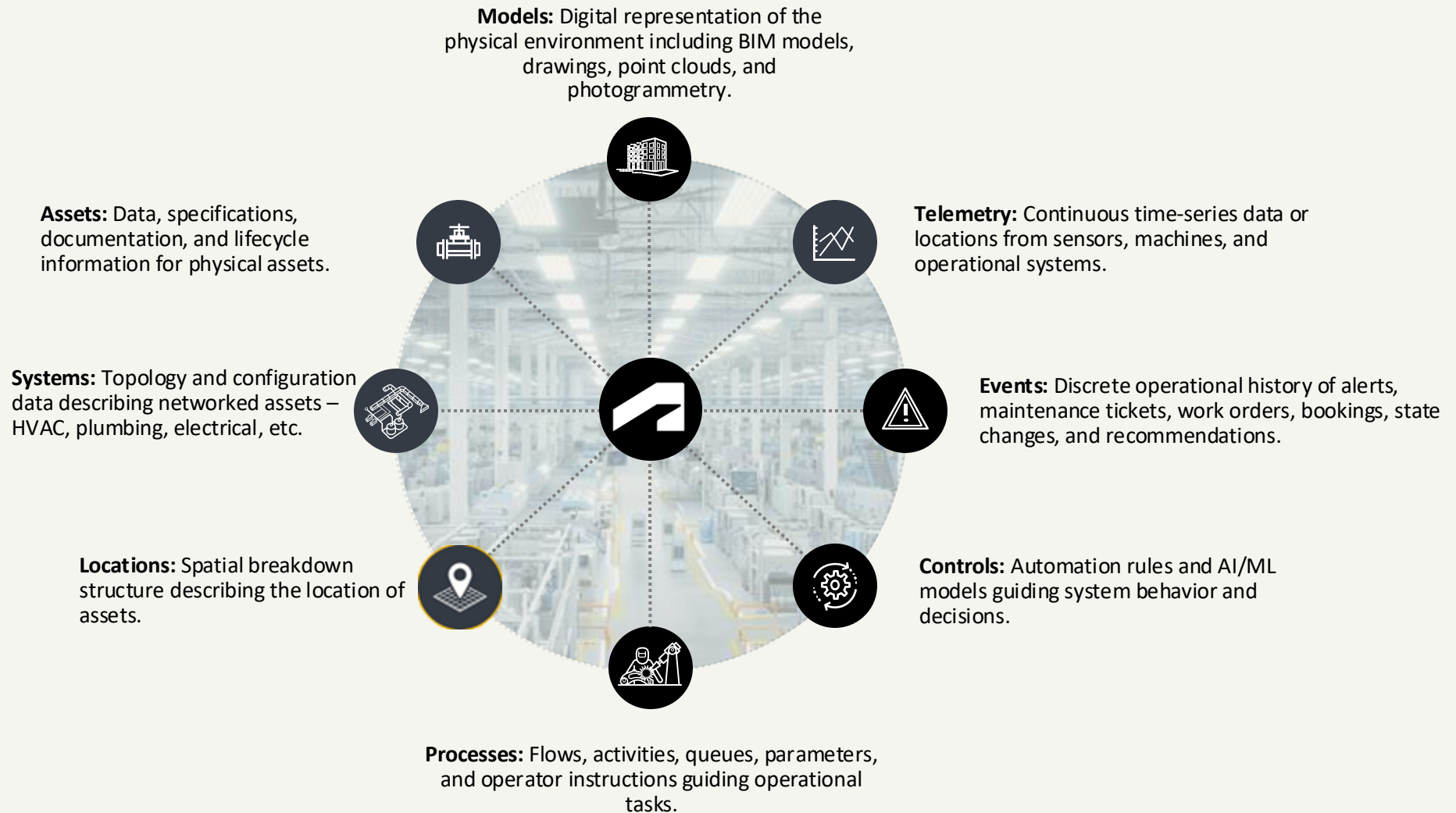
# Convergence unlocks higher value systems automation

Data and context from across systems and lifecycles



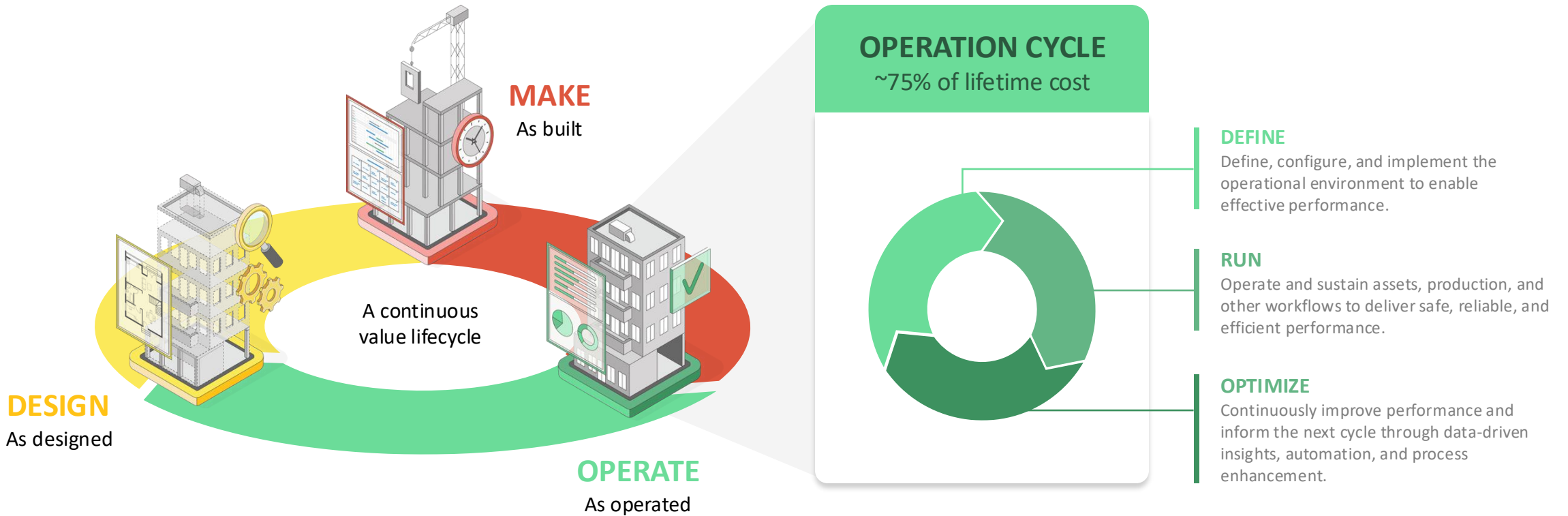
# Convergence unlocks rich data + context

Operations contribution to the data and context graph



# Operations closes data and context loop across the lifecycle

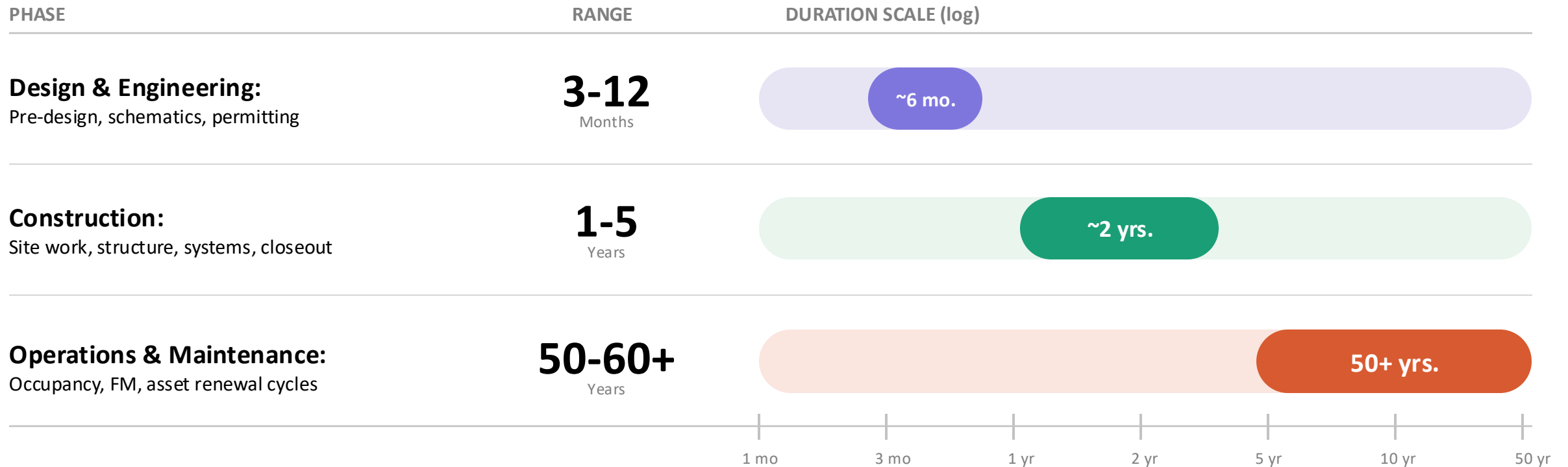
Unlocks higher-value system level AI



# Operations extends Autodesk's duration with assets and systems

Autodesk's duration with assets and systems extends from years to decades

## Building lifecycle: Typical phase durations



Estimated cost distribution over lifecycle

● Design: ~5-10%      ● Construction: ~15-20%      ● Operations: ~70-80%

# Operations meaningfully expands Autodesk's total addressable market

Larger total addressable market (TAM) through FY29



**~\$78B**

Design & Make  
TAM



**\$40B**

Operations  
TAM

# Autodesk's strategic focus in operations

Converging digital and physical, in manufacturing and construction, across the asset lifecycle



## Product manufacturing

Factory design models connect to production operations to optimize performance and uptime, e.g. factory.



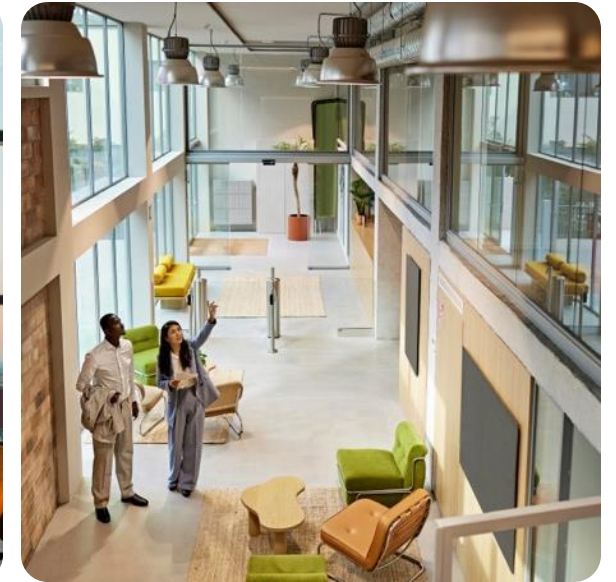
## Critical infrastructure

Infrastructure design models extend into operational twins to improve resilience, uptime, and energy performance, e.g. data center.



## Logistics & mobility

Spatial infrastructure models used to coordinate complex logistics and optimize operational flow, e.g. airport & rail station.

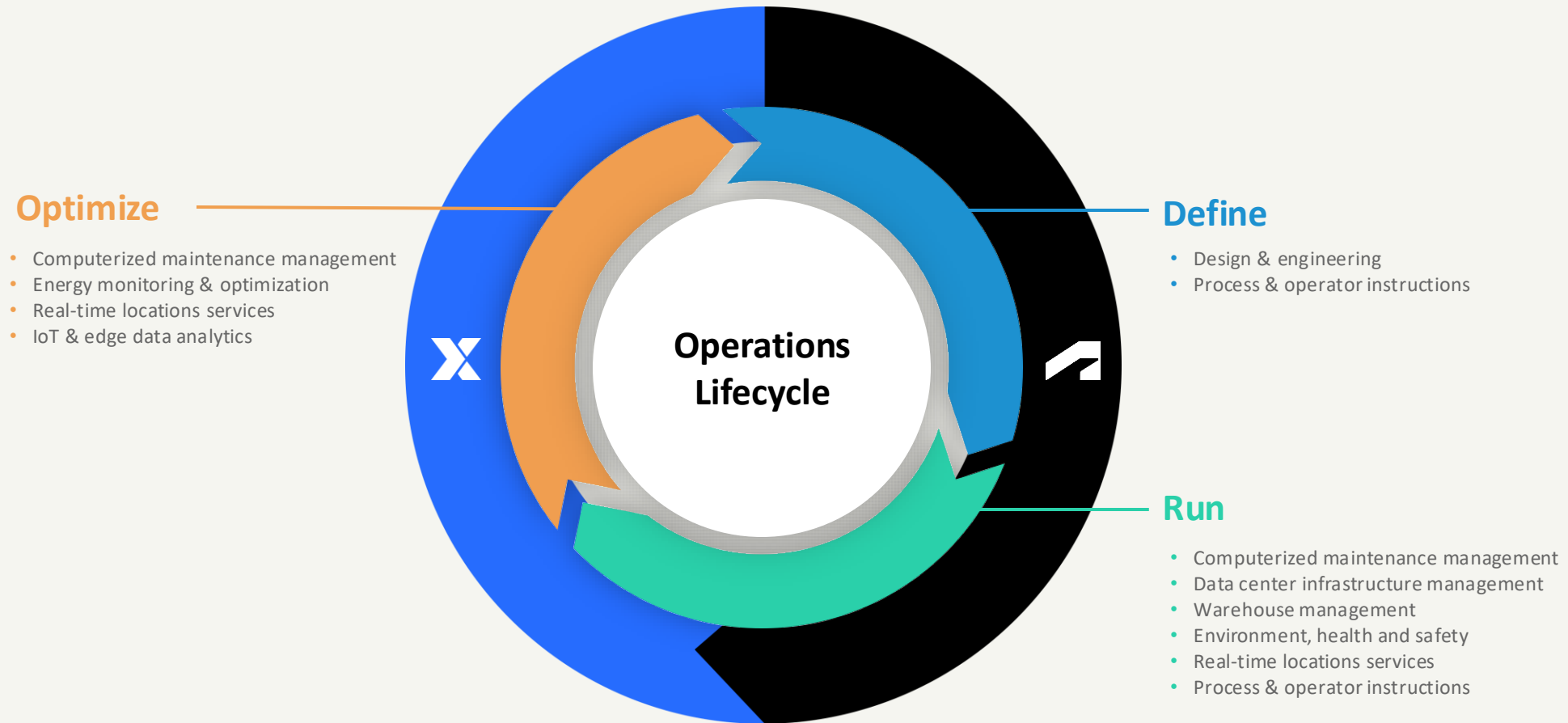


## Institutional & commercial

BIM models become operational twins to improve facility performance, safety, and experience, e.g. commercial properties.

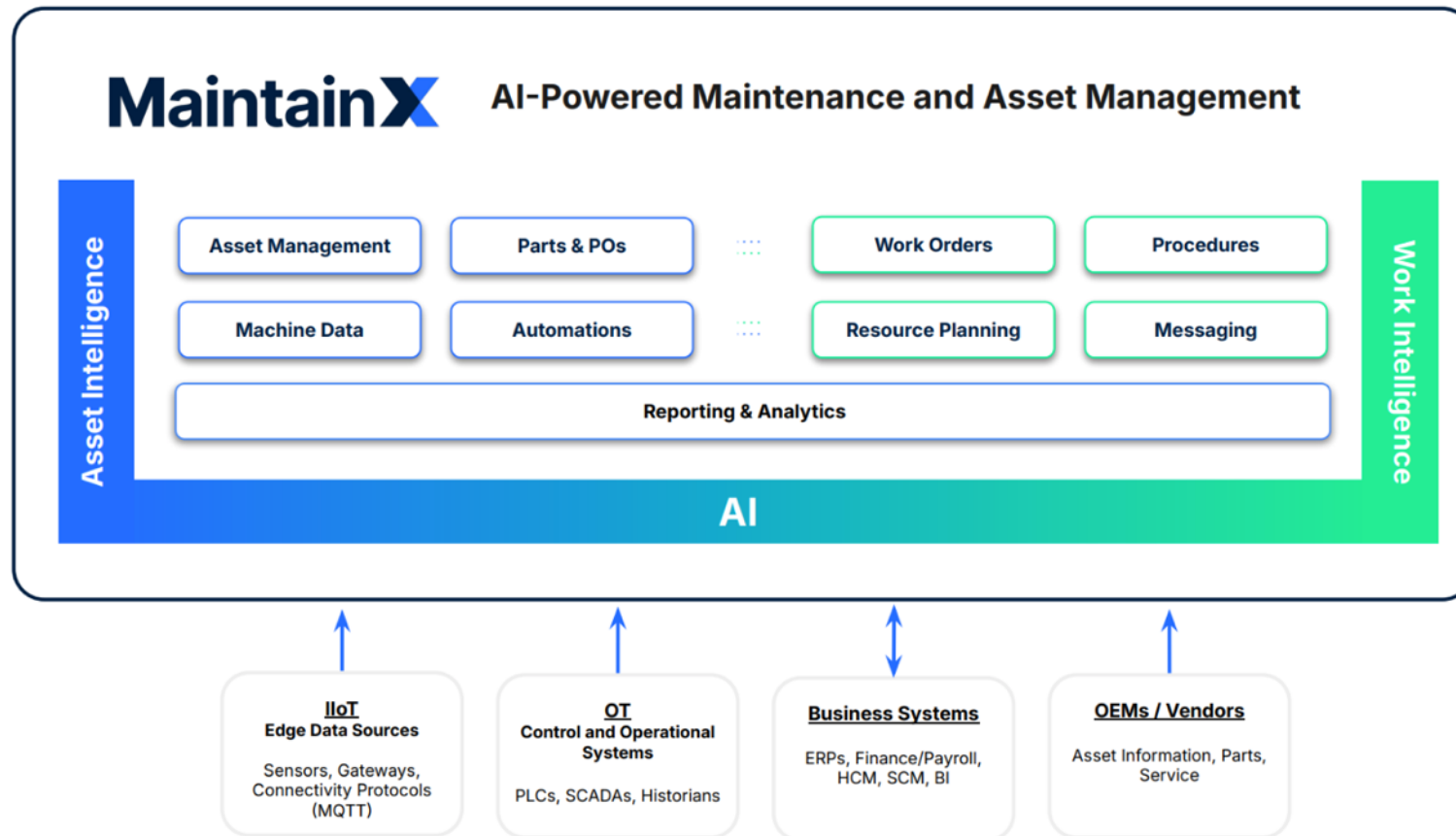
# The operations lifecycle

MaintainX is a key common tool in the operations lifecycle



# MaintainX is a leading CMMS

Data, context, and expertise



- 14,000+ global customers
- Modern, cloud-native, subscription model, with prebuilt integrations for faster, lower-cost installations
- Rich operational data (asset history, failures, maintenance patterns)
- Embedded AI-enabled workflows at the worker level (execution + feedback loops)
- Scalable, go-to-market growth motion into operations



Make Anything